



**Colonel A W Russ**

**DACOS G6**

Headquarters Land Command

Erskine Barracks

Wilton

Salisbury

Wiltshire SP2 0AG

Telephone: 01722 433723

Military Network: 94331 3723

Facsimile: 01722 433427

Military Facsimile: 94331 3427

E-mail: Anthony.russ100@land.mod.uk

Military E-mail: Land-CBM-G6-DACOS

---

Mr Clive Jecks  
Manpower Software plc  
The Communications Building  
48 Leicester Square  
London  
WC2H 7LU

Reference: LAND/CBM/G6/DO/MSW

16 May 2006

---

*Dear Clive,*

Headquarters Land Command is the principal Army Headquarters responsible for the provision of Army units for operations at home and overseas. It ensures that all soldiers, whether regular or reservist, are properly equipped and trained for whatever they are required to do.

Manpower Software has supplied software tools to the Army for several years, including the "FORGE" (FORce GEneration) system used by the Territorial Army (TA). A key aspect of the Army's activity is training and in May 2005 Manpower Software were asked to configure their MAPS solution to provide a standardised training planning tool, which would integrate Regular and TA force training and be accessible across multiple networks via the web. The result of this work was the BLENHEIM software application.

BLENHEIM achieved initial roll-out in October 2005, on time and within budget. An iterative, collaborative approach was used between the Headquarters Land Command project team and Manpower Software consultants. This meant that the Army's requirements were constantly reviewed and the priorities adjusted accordingly. As a result, the Army is achieving business benefit.

We are all impressed with the attitude of all Manpower Software personnel towards providing systems that are truly value for money, and delivered on time and within budget.

*Yours ever*  
*Tony Russ*